

## Firms by Size - New Hampshire

First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
<b>Total, Private plus Government</b>						
No Quarter	3,783	0	0	0	\$0	\$0.00
No March	1,789	3,595	1,975	0	\$31,736,215	\$1,314.85
1 - 4	20,054	38,096	38,101	38,458	\$494,584,833	\$995.46
5 - 9	6,287	40,766	40,971	41,436	\$416,179,121	\$779.73
10 - 19	3,840	51,057	51,120	51,734	\$520,054,894	\$779.75
20 - 49	2,729	81,492	81,664	82,746	\$898,290,338	\$843.01
50 - 99	955	64,745	64,777	65,875	\$690,095,558	\$815.02
100 - 249	578	87,002	87,290	87,373	\$979,451,959	\$863.80
250 - 499	191	66,101	66,147	66,216	\$747,110,270	\$868.72
500 - 999	103	70,933	71,138	70,919	\$839,465,263	\$909.54
1000 or more	38	90,156	90,950	91,418	\$1,151,941,192	\$975.45
<b>Totals:</b>	<b>36,564</b>	<b>593,943</b>	<b>594,133</b>	<b>596,175</b>	<b>\$6,768,909,643</b>	<b>\$875.47</b>
<b>Total Private</b>						
No Quarter	3,758	0	0	0	\$0	\$0.00
No March	1,788	3,594	1,972	0	\$31,724,893	\$1,315.33
1 - 4	19,972	37,891	37,894	38,250	\$492,724,091	\$997.11
5 - 9	6,206	40,221	40,432	40,875	\$411,893,576	\$782.14
10 - 19	3,733	49,599	49,632	50,217	\$507,617,592	\$783.83
20 - 49	2,562	76,435	76,512	77,528	\$856,104,092	\$857.20
50 - 99	852	58,112	58,060	58,935	\$629,457,929	\$829.55
100 - 249	475	71,056	71,105	71,207	\$818,081,681	\$884.80
250 - 499	139	47,684	47,617	47,754	\$568,999,205	\$917.88
500 - 999	71	47,861	47,838	47,676	\$587,835,939	\$946.15
1000 or more	31	73,257	72,405	72,901	\$933,003,656	\$985.11
<b>Totals:</b>	<b>35,829</b>	<b>505,710</b>	<b>503,467</b>	<b>505,343</b>	<b>\$5,837,442,654</b>	<b>\$889.46</b>
<b>Goods Producing Industries</b>						
No Quarter	825	0	0	0	\$0	\$0.00
No March	392	579	265	0	\$6,191,430	\$1,692.88
1 - 4	2,865	5,881	5,758	5,858	\$51,980,311	\$685.57
5 - 9	936	6,105	5,936	6,092	\$59,626,004	\$758.83
10 - 19	614	8,317	8,233	8,329	\$94,543,825	\$876.96
20 - 49	462	13,829	13,855	14,060	\$185,010,620	\$1,022.78
50 - 99	206	13,861	13,905	14,237	\$182,627,525	\$1,003.38
100 - 249	94	14,238	14,283	14,395	\$220,413,896	\$1,185.22
250 - 499	30	10,295	10,328	10,545	\$154,052,592	\$1,140.61
500 - 999	11	7,369	7,394	7,431	\$135,725,601	\$1,411.25
1000 or more	3	6,685	6,693	6,696	\$162,376,447	\$1,866.67
<b>Totals:</b>	<b>5,613</b>	<b>87,159</b>	<b>86,650</b>	<b>87,643</b>	<b>\$1,252,548,251</b>	<b>\$1,105.56</b>

## Firms by Size - New Hampshire

First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
<b>Agriculture, Forestry, Fishing, &amp; Hunting</b>						
No Quarter	27	0	0	0	\$0	\$0.00
No March	9	7	3	0	\$43,937	\$1,013.93
1 - 4	118	254	256	270	\$1,955,957	\$578.69
5 - 9	55	319	328	360	\$2,287,518	\$524.22
10 - 19	26	345	342	341	\$3,032,244	\$680.69
20 - 249	14	504	560	576	\$3,980,750	\$560.14
<b>Totals:</b>	<b>222</b>	<b>1,429</b>	<b>1,489</b>	<b>1,547</b>	<b>\$11,300,406</b>	<b>\$584.05</b>
<b>Mining</b>						
No Quarter	10	0	0	0	\$0	\$0.00
0 - 4	30	66	57	55	\$539,412	\$699.32
5 - 9	7	46	44	43	\$590,185	\$1,024.03
10 - 19	6	101	90	90	\$1,161,709	\$954.05
20 - 99	5	147	155	204	\$2,486,968	\$1,134.22
<b>Totals:</b>	<b>48</b>	<b>360</b>	<b>346</b>	<b>392</b>	<b>\$4,778,274</b>	<b>\$1,004.26</b>
<b>Construction</b>						
No Quarter	706	0	0	0	\$0	\$0.00
No March	334	390	195	0	\$2,204,144	\$869.48
1 - 4	2,083	4,139	4,010	4,080	\$35,840,860	\$676.34
5 - 9	548	3,577	3,434	3,512	\$34,764,133	\$762.38
10 - 19	296	3,931	3,921	3,995	\$45,039,170	\$877.32
20 - 49	141	3,898	3,904	3,973	\$55,186,894	\$1,081.57
50 - 99	41	2,627	2,556	2,734	\$34,250,433	\$998.35
100 - 499	9	1,044	1,107	1,369	\$14,897,860	\$976.70
<b>Totals:</b>	<b>3,452</b>	<b>19,606</b>	<b>19,127</b>	<b>19,663</b>	<b>\$222,183,494</b>	<b>\$878.02</b>
<b>Manufacturing</b>						
No Quarter	82	0	0	0	\$0	\$0.00
No March	47	175	65	0	\$3,917,194	\$3,766.53
1 - 4	636	1,429	1,437	1,453	\$13,670,237	\$730.42
5 - 9	326	2,163	2,130	2,177	\$21,984,168	\$784.12
10 - 19	286	3,940	3,880	3,903	\$45,310,702	\$891.95
20 - 49	306	9,556	9,545	9,651	\$126,536,534	\$1,015.61
50 - 99	162	11,065	11,164	11,290	\$146,320,937	\$1,007.38
100 - 249	85	13,210	13,241	13,289	\$208,550,154	\$1,211.05
250 - 499	29	10,172	10,139	10,151	\$149,894,103	\$1,135.54
500 - 999	11	7,369	7,394	7,431	\$135,725,601	\$1,411.25
1000 or more	3	6,685	6,693	6,696	\$162,376,447	\$1,866.67

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First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
<b>Totals:</b>	<b>1,891</b>	<b>65,764</b>	<b>65,688</b>	<b>66,041</b>	<b>\$1,014,286,077</b>	<b>\$1,185.19</b>
<b>Service Providing Industries</b>						
No Quarter	2,933	0	0	0	\$0	\$0.00
No March	1,396	3,015	1,707	0	\$25,533,463	\$1,247.85
1 - 4	17,107	32,010	32,136	32,392	\$440,743,780	\$1,053.58
5 - 9	5,270	34,116	34,496	34,783	\$352,267,572	\$786.23
10 - 19	3,119	41,282	41,399	41,888	\$413,073,767	\$765.24
20 - 49	2,100	62,606	62,657	63,468	\$671,093,472	\$820.57
50 - 99	646	44,251	44,155	44,698	\$446,830,404	\$774.69
100 - 249	381	56,818	56,822	56,812	\$597,667,785	\$809.16
250 - 499	109	37,389	37,289	37,209	\$414,946,613	\$855.84
500 - 999	60	40,492	40,444	40,245	\$452,110,338	\$860.97
1000 or more	28	66,572	65,712	66,205	\$770,627,209	\$895.95
<b>Totals:</b>	<b>30,216</b>	<b>418,551</b>	<b>416,817</b>	<b>417,700</b>	<b>\$4,584,894,403</b>	<b>\$844.37</b>
<b>Utilities</b>						
No Quarter	2	0	0	0	\$0	\$0.00
0 - 4	24	48	51	51	\$607,514	\$934.64
5 - 9	6	49	49	49	\$683,166	\$1,072.47
10 - 19	8	123	123	126	\$1,864,208	\$1,156.46
20 - 49	10	316	318	316	\$7,728,021	\$1,877.25
50 - 99	3	222	221	223	4,499,299	\$1,559.01
100 - 999	4	1,735	1,736	1,739	\$49,646,983	\$2,199.04
<b>Totals:</b>	<b>55</b>	<b>2,493</b>	<b>2,498</b>	<b>2,504</b>	<b>\$65,029,191</b>	<b>\$2,002.23</b>
<b>Wholesale Trade</b>						
No Quarter	426	0	0	0	\$0	\$0.00
No March	209	212	152	0	\$4,150,266	\$2,631.19
1 - 4	3,466	5,196	5,286	5,383	\$137,564,231	\$2,000.98
5 - 9	490	3,157	3,180	3,203	\$65,051,551	\$1,573.57
10 - 19	306	4,111	4,117	4,155	\$74,293,733	\$1,384.54
20 - 49	183	5,258	5,277	5,335	\$97,928,216	\$1,424.00
50 - 99	44	3,101	3,110	3,128	\$42,750,897	\$1,056.39
100 - 249	23	3,073	3,073	3,081	\$58,913,841	\$1,473.45
250 - 499	5	1,710	1,685	1,697	\$18,799,247	\$851.98
<b>Totals:</b>	<b>4,726</b>	<b>25,818</b>	<b>25,880</b>	<b>25,982</b>	<b>\$499,451,982</b>	<b>\$1,483.76</b>
<b>Retail Trade</b>						
No Quarter	247	0	0	0	\$0	\$0.00
No March	124	310	163	0	\$1,579,550	\$770.64

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First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
1 - 4	1,738	4,117	4,061	4,027	\$23,452,498	\$443.43
5 - 9	919	6,009	6,009	6,044	\$37,549,684	\$479.75
10 - 19	507	6,820	6,712	6,693	\$46,201,766	\$527.17
20 - 49	359	10,915	10,739	10,876	\$86,741,598	\$615.35
50 - 99	100	6,855	6,661	6,689	\$50,344,078	\$575.00
100 - 249	72	11,404	11,258	11,180	\$82,825,130	\$564.79
250 - 499	21	7,094	6,923	6,891	\$63,561,309	\$701.55
500 - 999	14	10,583	10,177	10,126	\$49,080,758	\$366.71
1000 or more	9	28,171	27,324	27,447	\$150,318,185	\$418.23
<b>Totals:</b>	<b>3,863</b>	<b>92,278</b>	<b>90,027</b>	<b>89,973</b>	<b>\$591,654,556</b>	<b>\$501.46</b>

### Transportation & Warehousing

No Quarter	77	0	0	0	\$0	\$0.00
No March	31	44	18	0	\$215,414	\$801.79
1 - 4	391	835	826	828	\$9,307,652	\$862.96
5 - 9	158	1,037	1,048	1,056	\$9,671,001	\$710.53
10 - 19	90	1,284	1,243	1,256	\$11,238,537	\$685.57
20 - 49	63	1,962	1,936	1,945	\$16,634,051	\$656.96
50 - 99	27	1,715	1,711	1,727	\$15,942,767	\$713.97
100 - 249	10	1,676	1,682	1,699	\$15,118,443	\$689.91
500 or more	4	3,285	3,246	3,252	\$26,562,819	\$626.59
<b>Totals:</b>	<b>774</b>	<b>11,838</b>	<b>11,710</b>	<b>11,763</b>	<b>\$104,690,684</b>	<b>\$684.19</b>

### Information

No Quarter	48	0	0	0	\$0	\$0.00
No March	24	43	10	0	\$255,152	\$1,110.97
1 - 4	270	467	473	477	\$9,252,732	\$1,506.88
5 - 9	101	637	660	657	\$10,560,924	\$1,247.26
10 - 19	61	828	825	826	\$12,793,333	\$1,190.93
20 - 49	38	1,317	1,279	1,309	\$22,024,841	\$1,301.58
50 - 99	21	1,585	1,558	1,581	\$24,133,483	\$1,178.93
100 - 249	12	1,631	1,619	1,619	\$28,552,317	\$1,353.25
250 - 499	7	1,880	1,910	1,921	36,751,108	\$1,485.03
500 or more	3	2,614	2,601	2,627	\$57,354,853	\$1,687.80
<b>Totals:</b>	<b>537</b>	<b>11,002</b>	<b>10,935</b>	<b>11,017</b>	<b>\$201,678,743</b>	<b>\$1,412.31</b>

### Finance & Insurance

No Quarter	86	0	0	0	\$0	\$0.00
No March	51	80	48	0	\$2,691,944	\$4,853.26
1 - 4	819	1,536	1,555	1,549	\$31,519,016	\$1,567.59
5 - 9	160	976	985	996	\$18,148,996	\$1,416.38

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First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
10 - 19	100	1,315	1,318	1,307	\$24,574,558	\$1,439.35
20 - 49	83	2,693	2,667	2,685	\$52,412,198	\$1,503.43
50 - 99	30	2,138	2,147	2,154	\$37,738,352	\$1,352.52
100 - 249	27	3,831	3,810	3,814	\$96,633,702	\$1,946.76
250 - 499	10	3,411	3,374	3,403	\$75,337,014	\$1,706.46
500 - 999	8	4,984	4,992	5,006	\$99,219,865	\$1,528.29
1000 or more	3	5,509	5,500	5,585	\$131,545,579	\$1,829.38
<b>Totals:</b>	<b>1,291</b>	<b>26,473</b>	<b>26,396</b>	<b>26,499</b>	<b>\$569,821,224</b>	<b>\$1,656.80</b>

### Real Estate & Rental/Leasing

No Quarter	124	0	0	0	\$0	\$0.00
No March	48	51	34	0	\$425,813	\$1,156.05
1 - 4	762	1,444	1,446	1,464	\$12,929,019	\$685.26
5 - 9	194	1,229	1,235	1,230	\$11,843,186	\$739.86
10 - 19	86	1,145	1,142	1,141	\$11,656,569	\$784.71
20 - 49	40	1,157	1,154	1,172	\$12,637,316	\$837.30
50 - 99	10	752	746	750	\$7,382,643	\$757.87
100 - 249	5	717	729	718	\$8,896,642	\$948.74
<b>Totals:</b>	<b>1,145</b>	<b>6,495</b>	<b>6,486</b>	<b>6,475</b>	<b>\$65,771,188</b>	<b>\$780.12</b>

### Professional, Scientific, & Technical Services

No Quarter	661	0	0	0	\$0	\$0.00
No March	291	534	279	0	\$8,754,599	\$2,484.98
1 - 4	3,354	5,673	5,738	5,851	\$97,187,525	\$1,299.26
5 - 9	645	4,149	4,215	4,272	\$66,712,844	\$1,218.37
10 - 19	355	4,529	4,608	4,683	\$73,418,262	\$1,225.95
20 - 49	213	6,281	6,330	6,403	\$110,524,070	\$1,341.41
50 - 99	61	4,037	4,034	4,093	\$71,462,419	\$1,355.75
100 - 249	16	2,250	2,362	2,435	\$43,710,660	\$1,431.40
250 - 999	5	2,383	2,283	2,290	\$1,642,990	\$1,713.29
<b>Totals:</b>	<b>4,940</b>	<b>29,836</b>	<b>29,849</b>	<b>30,027</b>	<b>\$523,413,369</b>	<b>\$1,346.39</b>

### Management of Companies & Enterprises

No Quarter	21	0	0	0	\$0	\$0.00
No March	13	19	17	0	\$253,745	\$1,626.57
1 - 4	193	310	314	317	\$8,952,038	\$2,195.38
5 - 9	60	409	413	418	\$9,887,955	\$1,840.19
10 - 19	35	529	469	484	\$8,935,059	\$1,391.32
20 - 49	50	1,701	1,693	1,701	\$29,125,258	\$1,319.18
50 - 99	21	1,455	1,467	1,474	\$24,069,123	\$1,263.52
100 - 249	12	1,662	1,655	1,644	\$37,381,597	\$1,738.87

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First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
250 - 999	4	1,982	1,993	1,995	\$60,636,271	\$2,343.88
<b>Totals:</b>	<b>388</b>	<b>8,067</b>	<b>8,021</b>	<b>8,033</b>	<b>\$179,241,046</b>	<b>\$1,714.83</b>
<b>Administrative/Support/Waste Management Services</b>						
No Quarter	521	0	0	0	\$0	\$0.00
No March	229	482	177	0	\$2,240,104	\$784.44
1 - 4	1,643	3,022	2,995	2,976	\$42,757,272	\$1,097.19
5 - 9	380	2,518	2,524	2,460	\$26,939,921	\$828.70
10 - 19	220	2,995	3,007	2,951	\$28,397,155	\$731.95
20 - 49	141	4,309	4,282	4,314	\$45,265,690	\$809.45
50 - 99	53	3,491	3,613	3,654	\$32,994,601	\$707.77
100 - 249	38	5,895	5,975	6,050	\$45,855,241	\$590.51
250 - 499	10	3,507	3,660	3,548	\$30,547,598	\$657.90
<b>Totals:</b>	<b>2,714</b>	<b>26,219</b>	<b>26,233</b>	<b>25,953</b>	<b>\$254,997,582</b>	<b>\$750.53</b>
<b>Education Services</b>						
No Quarter	66	0	0	0	\$0	\$0.00
No March	29	49	31	0	\$353,081	\$1,018.50
1 - 4	318	578	612	604	\$5,138,057	\$660.93
5 - 9	102	638	659	674	\$3,708,538	\$434.20
10 - 19	64	814	842	864	\$4,912,945	\$449.90
20 - 49	44	1,190	1,277	1,285	\$9,782,547	\$601.68
50 - 99	24	1,558	1,623	1,648	\$10,577,099	\$505.46
100 - 249	16	2,402	2,479	2,371	\$20,186,132	\$642.35
250 - 499	5	1,714	1,733	1,713	\$18,325,892	\$819.58
500 or more	7	8,390	8,764	8,806	\$122,067,250	\$1,085.11
<b>Totals:</b>	<b>609</b>	<b>17,333</b>	<b>18,020</b>	<b>17,965</b>	<b>\$195,051,541</b>	<b>\$844.22</b>
<b>Health Care &amp; Social Assistance</b>						
No Quarter	73	0	0	0	\$0	\$0.00
No March	76	363	219	0	\$1,602,265	\$635.32
1 - 4	1,053	2,453	2,462	2,470	\$20,693,347	\$646.63
5 - 9	694	4,611	4,637	4,677	\$44,853,203	\$743.32
10 - 19	406	5,380	5,446	5,511	\$60,724,761	\$857.77
20 - 49	301	8,881	8,857	9,004	\$93,934,224	\$810.60
50 - 99	106	7,515	7,570	7,693	\$74,258,939	\$752.33
100 - 249	83	12,272	12,266	12,312	\$111,132,698	\$695.96
250 - 499	28	9,718	9,743	9,784	\$110,181,367	\$869.43
500 - 999	10	6,767	6,809	6,878	\$64,022,500	\$722.32
1000 or more	13	25,736	25,690	25,918	\$366,237,802	\$1,092.73
<b>Totals:</b>	<b>2,770</b>	<b>83,696</b>	<b>83,699</b>	<b>84,247</b>	<b>\$947,641,106</b>	<b>\$869.04</b>

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First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
<b>Arts, Entertainment, &amp; Recreation</b>						
No Quarter	104	0	0	0	\$0	\$0.00
No March	34	172	53	0	\$391,811	\$401.86
1 - 4	273	572	559	570	\$5,344,151	\$725.02
5 - 9	114	688	719	741	\$4,182,016	\$449.29
10 - 19	78	992	1,044	1,063	\$4,787,896	\$356.53
20 - 49	60	1,718	1,749	1,810	\$10,757,414	\$470.43
50 - 99	23	1,500	1,534	1,568	\$6,749,026	\$338.43
100 - 249	10	1,628	1,614	1,550	\$5,767,953	\$277.77
250 - 999	5	2,975	2,787	2,506	\$8,287,833	\$231.32
<b>Totals:</b>	<b>597</b>	<b>10,245</b>	<b>10,059</b>	<b>9,808</b>	<b>\$46,268,100</b>	<b>\$354.58</b>
<b>Accommodation &amp; Food Services</b>						
No Quarter	291	0	0	0	\$0	\$0.00
No March	107	423	343	0	\$1,301,612	\$392.13
1 - 4	688	1,753	1,744	1,713	\$6,571,635	\$291.08
5 - 9	596	3,910	4,023	4,092	\$13,815,620	\$265.13
10 - 19	579	7,650	7,759	7,980	\$28,243,124	\$278.66
20 - 49	421	12,190	12,316	12,520	\$50,072,884	\$312.09
50 - 99	97	6,496	6,411	6,517	\$28,520,210	\$338.84
100 - 249	47	7,127	7,058	7,117	\$33,456,527	\$362.44
250 - 499	9	3,614	3,591	3,614	\$14,460,386	\$308.44
500 - 999	7	4,530	4,750	4,696	\$19,759,634	\$326.27
<b>Totals:</b>	<b>2,551</b>	<b>47,693</b>	<b>47,995</b>	<b>48,249</b>	<b>\$196,201,632</b>	<b>\$314.56</b>
<b>Other Services (ex. Public Administration)</b>						
No Quarter	166	0	0	0	\$0	\$0.00
No March	120	224	155	0	\$1,279,448	\$779.04
1 - 4	2,083	3,979	3,978	4,068	\$28,609,673	\$549.04
5 - 9	650	4,090	4,131	4,205	\$28,624,220	\$531.59
10 - 19	224	2,767	2,744	2,848	\$21,031,861	\$580.63
20 - 49	94	2,718	2,783	2,793	\$25,525,144	\$710.20
50 - 99	26	1,831	1,749	1,799	\$15,407,468	\$661.01
100 - 249	10	1,463	1,448	1,426	\$9,205,440	\$489.82
250 - 499	6	1,948	1,968	2,013	\$13,368,379	\$520.33
<b>Totals:</b>	<b>3,213</b>	<b>19,020</b>	<b>18,956</b>	<b>19,152</b>	<b>\$143,051,633</b>	<b>\$577.86</b>
<b>Unclassified</b>						
No Quarter	20	0	0	0	\$0	\$0.00
No March	9	9	7	0	\$37,729	\$544.17

## Firms by Size - New Hampshire

First Quarter 2011 <i>Preliminary</i>	Firms	Employment			Total Quarterly Wages	Average Weekly Wage
		January	February	March		
1 - 9	34	36	46	53	\$893,097	\$1,526.66
<b>Totals:</b>	<b>43</b>	<b>45</b>	<b>53</b>	<b>53</b>	<b>\$930,826</b>	<b>\$1,422.56</b>
<b>Government, Total</b>						
No Quarter	25	0	0	0	\$0	\$0.00
No March	1	1	3	0	\$11,322	\$653.19
1 - 4	82	205	207	208	\$1,860,742	\$692.58
5 - 9	81	545	539	561	\$4,285,545	\$601.20
10 - 19	107	1,458	1,488	1,517	\$12,437,302	\$643.10
20 - 49	167	5,057	5,152	5,218	\$42,186,246	\$631.06
50 - 99	103	6,633	6,717	6,940	\$60,637,629	\$689.66
100 - 249	103	15,946	16,185	16,166	\$161,370,278	\$771.05
250 - 499	52	18,417	18,530	18,462	\$178,111,065	\$741.80
500 - 999	32	23,072	23,300	23,243	\$251,629,324	\$834.13
1000 or more	7	16,899	18,545	18,517	\$218,937,536	\$936.31
<b>Totals:</b>	<b>735</b>	<b>88,233</b>	<b>90,666</b>	<b>90,832</b>	<b>\$931,466,989</b>	<b>\$796.92</b>

**Notes:** Totals DO NOT include firms with no employment or wages in the first quarter (No Quarter)  
 Firms with no employment in March are tallied separately (No March).  
 Individual work sites for companies are summed together as one firm.

n = data does not meet disclosure standards

Prepared by: Economic and Labor Market Information Bureau,  
 New Hampshire Employment Security, Concord, New Hampshire 03301  
 (603) 228-4124